

## Agenda

### 3<sup>rd</sup> USAID Feed the Future East Africa Regional Meeting – Focus on Structured Trade

8 – 9 December 2011, Sea Cliff Resort, Dar es Salaam

Day/Time	Description	Presenter
<b>Thursday, December 8</b>		
08:30 – 08:45	Welcome and Introductions	Kurt Low/Matt Rees, USAID EA
08:45 – 09:00	Setting the Stage COMPETE's Regional Support Role: <ul style="list-style-type: none"> <li>• Analysis/Advisory Services</li> <li>• Capacity Building and Training</li> <li>• Knowledge Management</li> </ul> Objectives of the Workshop	Steve Walls
09:00 – 09:30	Session I – Building Blocks of Structured Trade <i>Understanding the key elements in structured trade systems</i>  Background Materials: <ul style="list-style-type: none"> <li>• Regional Strategy for the Staple Foods Value Chain in Eastern Africa</li> <li>• Minimum Requirements for Registered Storage Facilities for use in Trading of Staple Foods in the EAC Region</li> </ul>	Ian Goggin
09:30 – 10:30	Q & A – Facilitated Discussion	
10:30 – 10:45	Health Break / Coffee/Tea	
10:45 – 11:15	Session II – EAC Trade Policy <i>Regional issues in the East African Community (EAC) that reach down to the national level including 22 harmonized staple foods standards, Sanitary Phytosanitary Standards, the regional food balance sheet</i>  Background Materials: <ul style="list-style-type: none"> <li>• Challenges of Implementing Regionally Adopted Standards at the National Level</li> <li>• Pest Risk/Aflatoxin – East African Phytosanitary Information Center and the Center of Phytosanitary Excellence</li> <li>• Making the Regional Food Balance Sheet Work - Supporting National Food Balance Sheet Committees</li> <li>• Case Study: Tanzania Drops Export Ban on Staple Foods Trade</li> </ul>	Bernard Kagira Isaac Tallam Steve Humphreys  USAID UG/TZ/RW/MW/KE/ZM
11:15 – 12:30	Q & A – Facilitated Discussion	
12:30 – 13:30	Lunch	

<b>Day/Time</b>	<b>Description</b>	<b>Presenter</b>
13:30 – 14:00	<p>Session III – Warehouse Receipts / Finance and Insurance <i>A look at how WRS and value chain finance have been implemented around the region</i></p> <p>Background Materials:</p> <ul style="list-style-type: none"> <li>• Case Study: WRS in Uganda with WFP and in Malawi with ACE</li> <li>• Introducing / enhancing value chain finance products with commercial banks</li> <li>• Case Study: RUDI's WRS operations in Tanzania with NMB Bank</li> <li>• Case Study: Marenyo Cereal Growers (Kenya) use of Purchase Order Finance with Equity Bank</li> </ul>	<p>Ian Goggin USAID UG/TZ/RW/MW/KE/ZM</p> <p>Ramiro Ortega-Landa and Victor Gitobu</p>
14:00 – 15:00	Q & A – Facilitated Discussion	
15:00 – 15:15	Health Break / Coffee/Tea	
15:15 – 15:45	<p>Session IV - Market Information Systems: Fundamental to Food Security <i>Leveraging and coordinating regionally, overview of www.RATIN.net, how to address issues in data quality and consistency, and harmonized data collection methodology</i></p>	Chris Donohue
15:45 – 16:45	Q & A – Facilitated Discussion	
16:45 - 17:00	Wrap Up Day 1	Matt Rees
<b>Friday, December 9</b>		
08:30 – 08:45	Review of Thursday's Activities & Discussions	Matt Rees
08:45 – 09:15	<p>Session V- Commodity Exchanges – Practicalities and Pitfalls <i>An overview of commodity exchanges and a look at the growing interest in setting up spot markets and futures exchanges including an African regional commodity exchange</i></p>	<p>Ian Goggin Steve Humphreys</p> <p>USAID MW</p>
09:15 – 11:00	Q & A – Facilitated discussion	
11:00 – 11:15	Health Break / Coffee/Tea	
11:15 – 11:45	<p>Session VI – Summary of Key Issues How can we support you?</p>	Steve Walls
11:45 – 12:45	Update on Regional FtF Issues, Policy and Current Priorities: (JPC, USAID Forward, FtF Training in Jan '12)	Naren Chanmugam, Peter Ewell, and TBD USAID EA
12:45 – 13:00	Wrap Up – Closing Remarks	Kurt Low USAID EA
13:00 – 14:00	Lunch	
	Departure	